



**WSB MORTGAGE SERVICES, INC.
COACHING PROGRAM - SIGNUP**

Our coaching program will consist of one to two hour long Coaching Sessions each week for 6 weeks via interactive web casts with, Jeff Bangerter, Riley Bangerter and Zach Scott together we have over 300 plus total personal sales. We have the knowledge and will coach a select group of individuals about the different aspects of Reverse Mortgage sales and marketing.

We will coach you on how to develop your own success in the Reverse Mortgage Industry. We will cover the Ultimate Reverse Mortgage Marketing Guide and walk you through the steps to use the material it contains. You will learn about phone scripts; follow up letters, drip mail campaigns and how to partner with other professionals to generate referrals that are ready to take action.

You will be given assignments each week and will report on your activity the following week. We are limited to only 25 seats available and you will learn from their experiences as well. Here are the Dates: Nov 11th, 18th, Dec 2rd, 9th, 16th, 30th or visit our Website www.WSBRM.com ...**Get Ready for 2009.**

The requirements to participate are:

1. Contracted with WSB Mortgage Services. **(If you are not already onboard, Get onboard)**
2. Purchase the Ultimate Reverse Mortgage Marketing Guide. \$399.00
3. Purchase a current 1,000 piece direct mailing. \$425.00
4. Commit to six weeks of meetings.
5. Complete the weekly assignments.

Following this program as outline should generate Forty Eight (48) Reverse Mortgages by December 2009, that's approx. \$98,000.00 to \$158,000.00 part time income.

Yes, I don't want to miss out on moving my business up to the next level!

- ✓ \$399 for the Ultimate Reverse Mortgage Marketing Guide
- ✓ \$425 for 1,000 piece direct mailing to go to the following zips

We will charge your card \$824.00 plus shipping.

Zip Codes _____ - _____ - _____ - _____

Name

Address

Phone Number E-mail

___ Visa ___ MasterCard ___ America Express

Card Number Expiration Date

Signature

Fax Form to: **916-965-5726**





**WSB MORTGAGE SERVICES, INC.
COACHING DATES**

NOVEMBER 2008

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